EU BUSINESS HLJB

The Republic of Korea



EU BUSINESS HUB @ KIMES 2026



BUSINESS MISSION OVERVIEW

18 - 22 March 2026

EU Business Hub @ **KIMES 2026** will select up to 50 European SMEs to visit the Republic of Korea to kick-start their internationalisation path in the Healthcare and Medical Equipment sector. The EU Business Hub will provide an EU Pavilion – with a booth for each participating company – at the <u>KIMES 2026</u> exhibition, a valuable platform for companies to showcase their products and services, demonstrations, networking and customer acquisition.

The business mission will take place from 18 to 22 March 2026 and provides an excellent opportunity for networking and connecting with potential Korean business partners and industry leaders. At the EU Pavilion, a dedicated team of business coaching staff and professional interpreters will be available to promote each European company's products and technologies, assuring maximum exposure to exhibition visitors. A networking event during the business mission will also increase the opportunities to connect with potential business partners and clients.



TARGET AUDIENCE

European SMEs and start-ups active in the healthcare and medical equipment industry or related sectors, across all parts of the value chain, such as:

- Assistive technologies
- Medical equipment
- ICT for healthcare
- Telemedicine and remote health monitoring
- Nanotechnology in healthcare
- Al applications in healthcare
- · Regenerative medicine and tissue engineering
- Lab diagnostics, imaging and radiology

Business operators in the Republic of Korea, especially:

- Buyers and distributors of healthcare and medical equipment products
- R&D institutions and partners (both public and private)
- Investors with interest in advanced healthcare technologies and medical equipment

OVERVIEW OF THE BUSINESS MISSION

The business mission to Seoul will last five days in total, including four days of exhibiting, business matchmaking, and networking at KIMES 2026, a business networking reception, a study tour, and many more activities.

The business mission agenda is as follows:

Day 1

Arrival in Seoul, welcome & networking gathering, briefing session, and study tour.

Day 2

Exhibition at KIMES 2026, business matchmaking sessions, and business networking reception.

Day 3

Exhibition at KIMES 2026 and business matchmaking sessions.

Day 4

Exhibition at KIMES 2026 and business matchmaking sessions.

Day 5

Last exhibition day at KIMES 2026 and of business matchmaking sessions, debriefing session.



SERVICES AND BENEFITS FOR EU PARTICIPANTS



Business matchmaking,

resulting in prearranged in-person meetings with carefully selected enterprises in the Republic of Korea.



Market intelligence information, including sectoral briefings providing valuable insights on market structure and potential opportunities.



Cultural and linguistic support such as briefings on doing business in the Republic of Korea and support

for interpretation and translation.



Financial support for

additional customised services co-funded by the project (e.g. translation, printing, legal advice, booth decoration covered for 80% and up to €1,000).



Hotel accommodation

for four nights – in total, up to €1,000 for accommodation is covered by the programme (1 room/company for 4 nights)



Coverage of the exhibition fee

at <u>KIMES 2026</u>: including the exhibitor fees, pavilion and individual company booths.

KEY MARKET INSIGHTS

The Republic of Korea is Asia's 4th and the World's 13th largest economy.

EU exports to the Republic of Korea in 2022 amounted to €55.7 billion in goods and €19.6 billion in services.

As of December 2024, the Republic of Korea transitioned into a super-aged society, with individuals aged 65 and over accounting for more than 20% of the total population. This share is projected to surpass 30% in 2036 and 40% by 2050.

The Republic of Korea ranks 11th in the global medical devices market, with a compound annual growth rate (CAGR) of 3.9% from 2018 to 2023.

In 2024 and 2025, the Republic of Korea is advancing its strategies for bio-health and digital healthcare markets, with a strong focus on data-driven and Al-based healthcare technologies, supported by substantial government R&D investments and regulatory improvements.

The Republic of Korea's pharmaceutical market is expected to continue growing until 2027 with a growth outlook of 4.5~7.5%.

Discover the business mission and apply

BY 31 OCTOBER 2025

Find out more

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